# Modeling Large Scale eCommerce Distribution Networks

Student: Nelson Calero, SCM 2019 Student: Yao Zhang, SCM 2019 Advisor: Dr. Milena Janjevic Sponsor: MIT Megacity Logistics Lab





#### **Overview**

Research lab under the MIT Center of Transportation and Logistics

#### **Research Focus**

Understanding and transforming the supply chains that interface with continuously growing urban centers

## **Problem Description**

- A large e-commerce company in Brazil offers three types of delivery services (next day, same day, and 2hour deliveries) to thousands of customers in a major metropolitan area. And increasingly faster deliveries are required.
- How can they minimize fulfilment and last mile delivery costs from their central distribution center to their end customers?
- Considerations: satellite facility location and type selection, routing, and inventory control decisions at the facilities.

# **Problem Motivation**



PERCENT OF GLOBAL GDP GROWTH UNTIL 2025 WILL COME FROM 600 LARGEST CITIES

McKinsey Global Institute

24

70

60

PERCENT ANNUAL GROWTH RATE OF GLOBAL E-COMMERCE VOLUME IN 2016

eMarketer

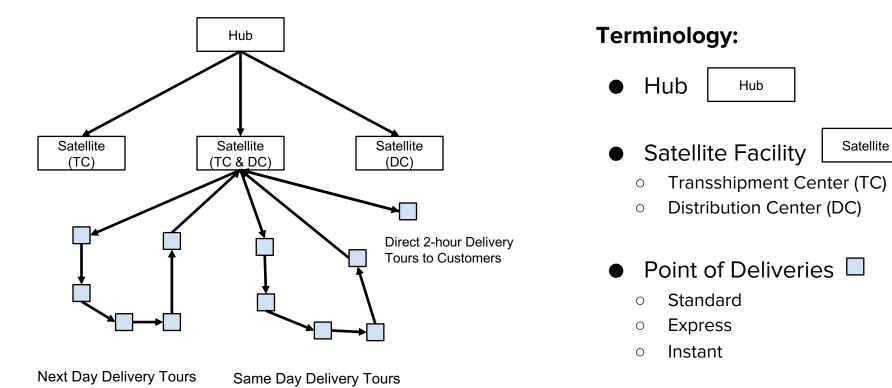


PERCENT OF TRANSPORTATION COST OCCUR IN THE LAST MILE

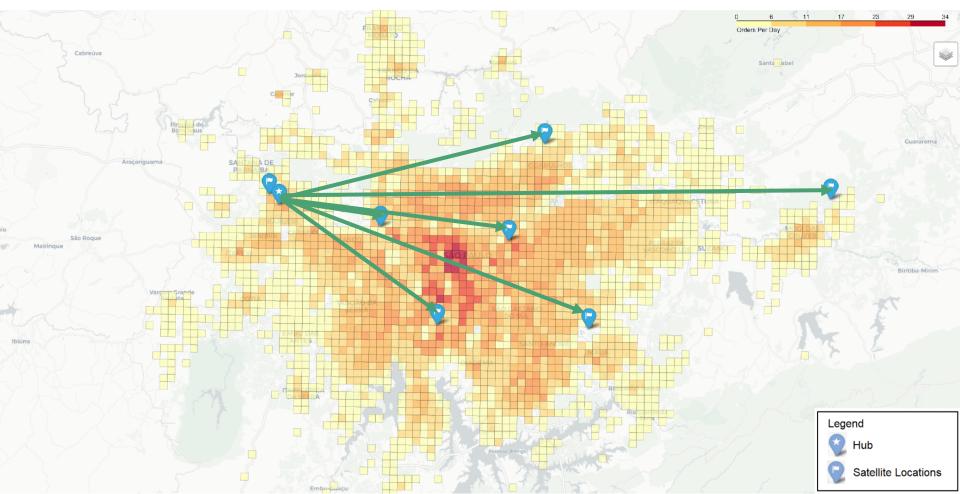
Council of Supply Chain Management Professionals

Source: http://megacitylab.mit.edu/

#### **Network Structure**



#### Demand and Network Overview



### Methodology

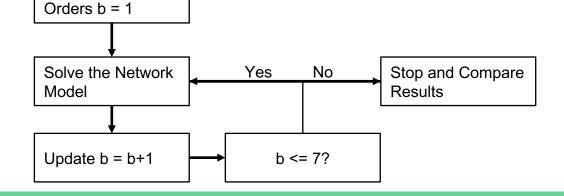
Mixed Integer Linear Programming (MILP) model:

- Multi-echelon capacitated location-routing problem
- Routing cost estimated using continuum approximation (Winkenbach, Kleindorfer, & Spinler, 2016)
- Inventory holding and ordering cost at satellite facilities if it is used for order fulfillment

Set Days Between

min:

- $\mathrm{K_{C}^{H}}$  handling cost at central distribution hub
- + K<sup>F</sup> fixed cost of enabling satellite facilities
- +  $K_{s}^{H}$  handling cost at satellite facilities
- +  $\mathsf{K}^{\mathsf{IH}}$  inventory holding cost at satellite facilities
- +  $K^{IO}$  inventory ordering cost at satellite facilities
- +  $K^{T}$  transportation cost from central to satellites
- + K<sup>D</sup> routing cost from satellite to demand zones

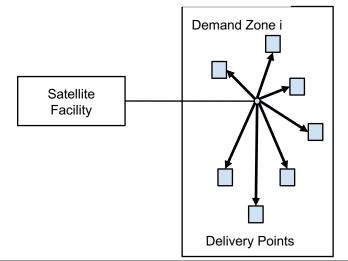


# Routing Cost Approximation

Same Day and Next Day Delivery Routing Cost (Continuum Approximation):

 $f_{ijs}$  = f(demand zone area, delivery density, linehaul distance, vehicle carrying capacity, speed and cost)

 $= wc_{ij}(t^{L,f} + \frac{2r_{ij}}{s^{\beta,l}} + n_{ij}(t^{C,f} + \frac{k_ik^b}{s_i^{\beta,s}\sqrt{\gamma_i}})) + c^f q_{ij}$ 



2-Hour Delivery Routing Cost:

f<sub>ijs</sub> = f(per-distance cost, demand zone area, delivery density, linehaul distance)

$$= c^{ins} r_{ij} \gamma_{is} A_i$$

Instant deliveries are fulfilled from satellite locations directly and delivered point-to-point with no consolidation. Therefore, a per-distance cost is used in the model formulation to determine the cost.

### Scenario

19 unique hypothetical scenarios to examine the effect of different parameters and delivery service types' density on the overall network design and cost.

• Standard %, Express %, Instant %: percentage of total

demand that each service type encompasses.

- **Tmax Express:** the maximum allowable service time for express deliveries utilizing transshipment centers.
- Satellite Inventory Holding Cost: per-item daily inventory holding cost of a demand unit if serviced through a distribution center.
- Days Between Orders: inventory replenishment frequency to

satellite locations if used as distribution centers.

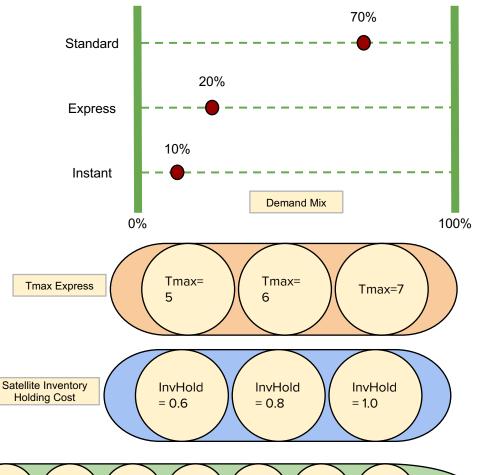
Days Between Orders

b=2

b=3

b=4

b=1



b=5

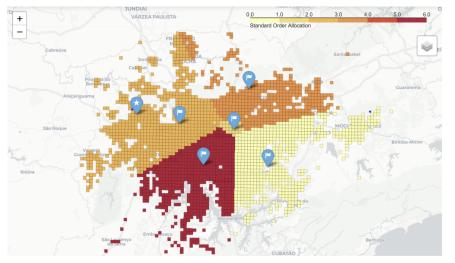
b=6

b=7

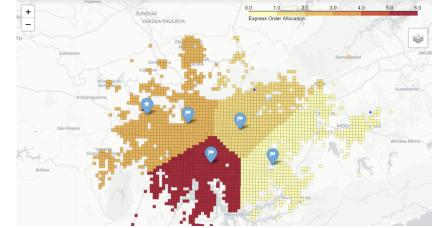
# **Results Overview**

- Sample Output (70/20/10 Demand Mix)
- Impact of Demand Mix on Network Configuration
- Impact of Service Time on Network Configuration
- Impact of Reordering Frequency on Network Configuration
- Impact of Inventory Holding Cost on Network Configuration
- Summary

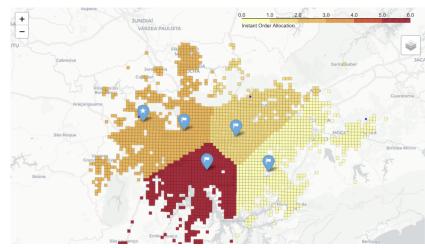
# Sample Result - 70%/20%/10% Mix



Standard Delivery Allocation

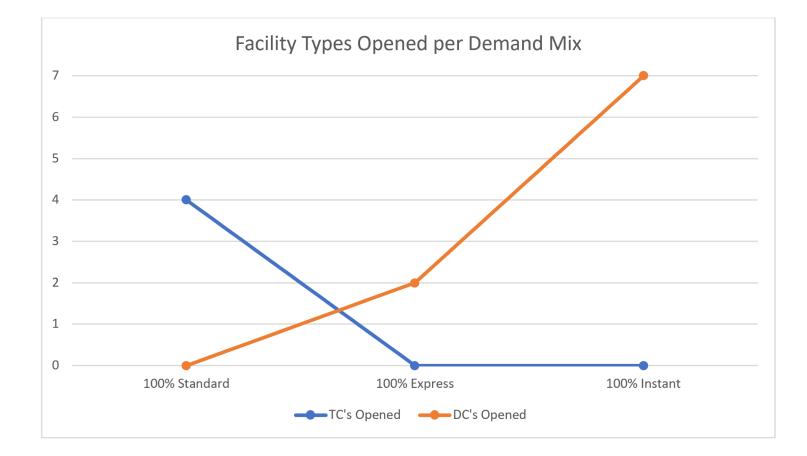


**Express Delivery Allocation** 

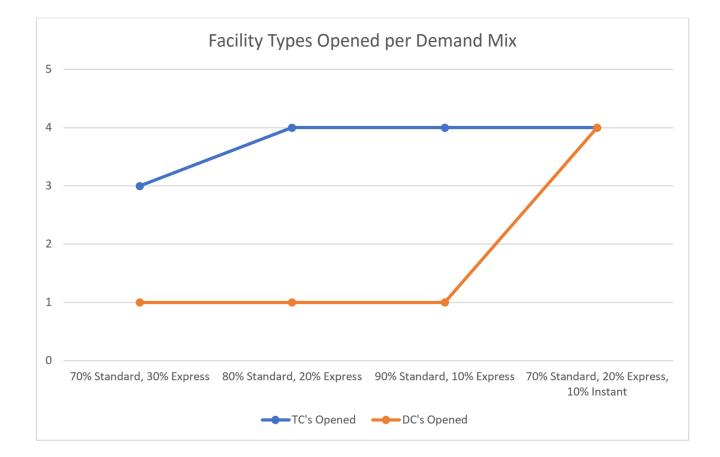


Instant Delivery Allocation

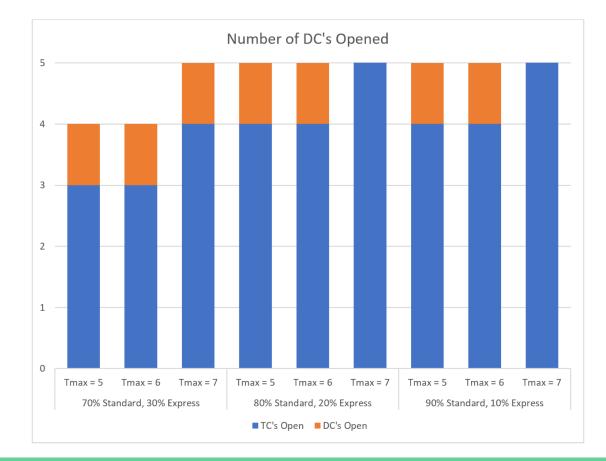
#### Impact of Demand Mix on Network Configuration

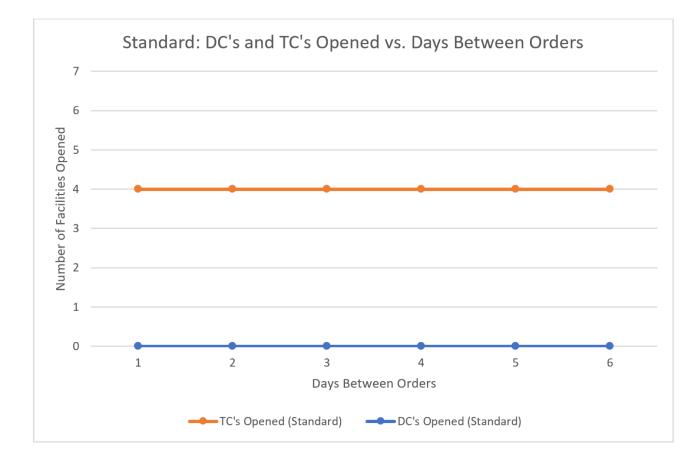


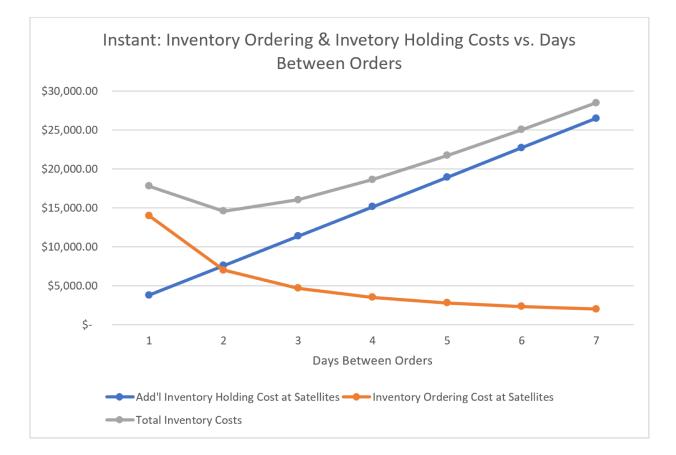
#### Impact of Demand Mix on Network Configuration

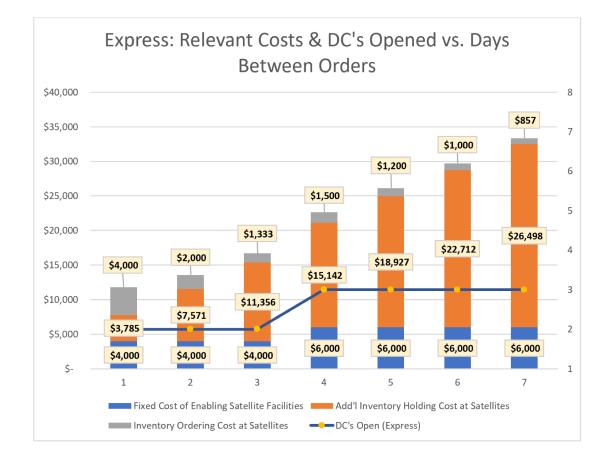


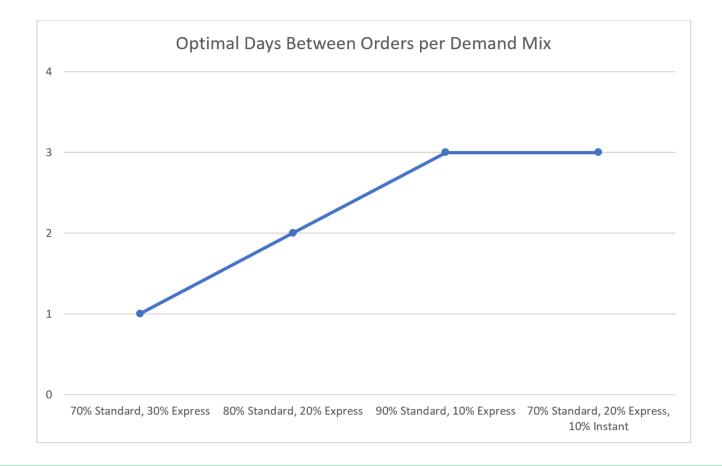
#### Impact of Service Time on Network Configuration

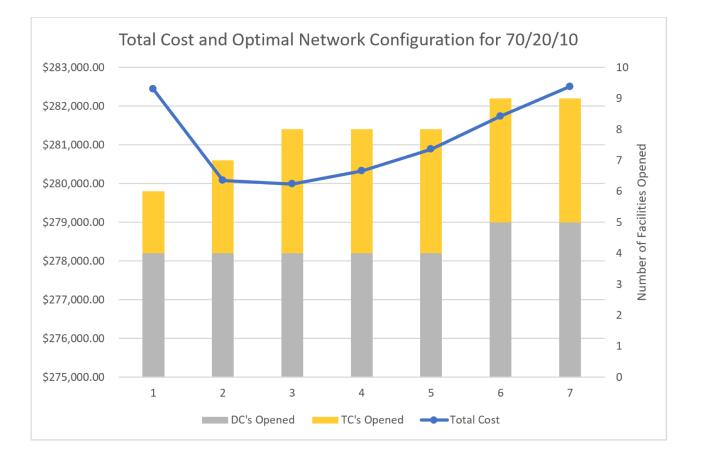




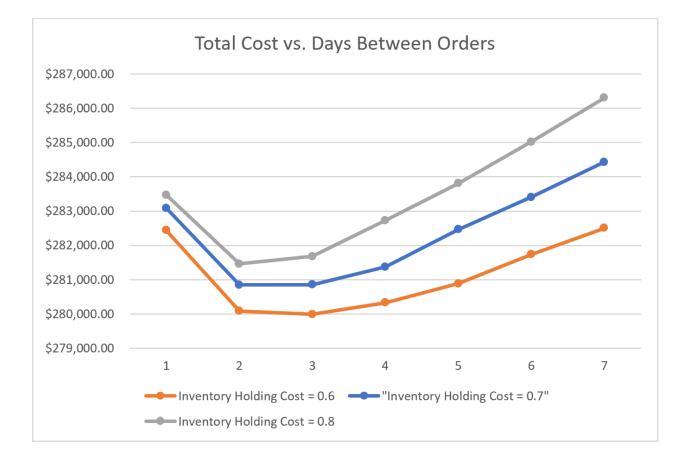








#### Impact of Inventory Holding Cost on Network Configuration



#### Summary

- Using satellite facilities as distribution centers offers great advantages for faster deliveries.
- Inventory control decisions play a critical role in designing optimal networks and should not be an afterthought
- Constraints in a company's operations must be considered when determining optimal policies
- Facility, process, labor, training, informational technology, and operational management need to be further considered in the network design decisions.

# Q&A

nelsonc@mit.edu yaozhang@mit.edu





# Literature Review

	Large Scale	Multi Echelon	LRP with Explicit Routing	LRP with Continuum Approximation	Inventory Control Decisions
Liu and Lee (2003)			$\checkmark$		$\checkmark$
Lin and Lei (2009)		$\checkmark$	$\checkmark$		
Boccia et al. (2011)		$\checkmark$	$\checkmark$		
Croinic et al. (2011)		$\checkmark$	$\checkmark$		
Ma and Davidrajuh (2005)		$\checkmark$	$\checkmark$		$\checkmark$
Shen and Qi (2007)		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Ahmadi-Javid and Azad (2010)		$\checkmark$	$\checkmark$		$\checkmark$
Winkenbach et al. (2016)	$\checkmark$	$\checkmark$		$\checkmark$	
Merchan and Winkenbach (2018)	$\checkmark$	$\checkmark$		$\checkmark$	
Snoeck et al. (2018)	$\checkmark$	$\checkmark$		$\checkmark$	

### Routing Cost Approximation

Same Day and Next Day Deliveries (Continuum Approximation):

$$f_{ijs} = wc_{ij}(t^{L,f} + \frac{2r_{ij}}{s^{\beta,i}} + n_{ij}(t^{C,f} + \frac{k_i k^b}{s_i^{\beta,s} \sqrt{\gamma_i}})) + c^f q_{ij}, \ \forall i \in I, \ j \in J, s \in S\{s, e\}$$
(16)

where

$$S_i = \frac{\xi}{\theta_i^C \rho_i}, \ \forall i \in I$$
(17)

$$T_{ij}^{f} = t^{\mathcal{L}f} + \frac{2r_{ij}}{s^{\beta,l}}, \ \forall i \in I, \ j \in J$$

$$\tag{18}$$

$$T_{i}^{v} = t^{C,f} + \frac{k_{i}k^{b}}{s_{i}^{\beta,s}\sqrt{\gamma_{i}}}, \ \forall i \in I$$
(19)

$$\begin{split} n_{ij} &= \zeta_{i}, \quad if \ T^{m}_{s,tc} \geq T^{f}_{ij} + \zeta_{i} T^{v}_{i} \\ &\frac{T^{m}_{s,tc} - T^{f}_{ij}}{T^{v}_{i}}, \ if \ \ T^{f}_{ij} + \zeta_{i} T^{v}_{i} \geq \ \ T^{m}_{s,tc} \geq \ \ T^{f}_{ij} \\ &0, \ if \ \ T^{m}_{s,tc} \leq \ \ T^{f}_{ij} \quad \forall i \in I, \ j \in J \\ m_{ij} &= \ \ \frac{T^{m}_{s,tc}}{T^{f}_{ij} + \zeta_{i} T^{v}_{i}}, \ \ if \ \ T^{m}_{s,tc} \geq T^{f}_{ij} + \zeta_{i} T^{v}_{i} \\ &1, \ if \ \ T^{f}_{...} + \zeta_{...} T^{v}_{...} \geq \ \ T^{f}_{....} \geq \ T^{f}_{....} \end{split}$$

$$0, if T^m_{s,tc} \le T^f_{ij} \quad \forall i \in I, j \in J$$
(21)

$$q_{ij} = \frac{\gamma_i A_i}{n_{ij} m_{ij}}, \text{ if } T^m_{s,tc} \ge T^f_{ij}$$
  

$$\infty, \text{ otherwise} \qquad \forall i \in I, j \in J$$
(22)

 $c_{ij} = m_{ij}q_{ij} \qquad \forall i \in I, \ j \in J$ (23)

2-Hour Deliveries:

$$f_{ijs} = c^{ims} r_{ij} \gamma_{is} A_i, \ \forall i \in I, \ j \in J, s \in S\{i\}$$

$$\tag{24}$$

Instant deliveries are fulfilled from satellite locations directly and delivered point-to-point with no consolidation. Therefore, a per-distance cost is used in the model formulation to determine the cost.