MIT Global SCALE Network Supply Chain Management Graduate Programs: Where Do We Go From Here? The Alumni Perspective

22 February 2012 Webinar
The MIT Global SCALE Network is an international alliance of leading research and education centers dedicated to supply chain and logistics excellence through innovation.
MIT Global SCALE Network – Grad Programs

Mission
Create the next generation of supply chain management professionals who have a system-wide and global perspective, strong analytical problem solving skills, grasp of latest and emerging technologies, and practical change leadership capabilities.

Guiding Principles
• **Keep It Focused** – 9 month on campus program (2 months for GCLOG)
• **Teach Small Group as a Cohort** – 30-35 ppl (~15-17 for GCLOG)
• **Reach Young Professionals** – target of 3-8 years of experience
• **Maintain Industry Involvement** – in coursework, thesis, etc.
• **Set a Global View** – in students, sponsors, and study
• **Focus on Real Problem Solving** – combine theory & practice
• **Embed Leadership Short & Skills** – negotiate, persuade, communicate
Post Graduate Statistics

SCM Class of 2011
• 96% of students had one or more job offers by graduation
• 100% of students had one or more job offer 3 months after graduation
• 93% Accepted offers at graduation
• 100% Accepted offers 3 months after graduation
• Average median salary: $111,000 (without bonus)
• That’s a 75% increase over the median incoming salary for this class!

ZLOG Class of 2011
• 80% of students had one or more job offers by graduation
• 100% of students had one or more job offers 3 months after graduation
• Average compensation package: €69,000 ($99,000)
• That’s a 72% increase over the average incoming salary for this class!
• 50% changed country of residence from before the program
## Hiring Companies

### SCM 2011 Class
- Amazon
- Apple Inc.
- Campbell's
- Coyote Logistics
- Cummins (3)
- Deloitte
- FedEx
- General Electric
- James Hardie
- Kiva Systems
- Kenco Logistics
- McKinsey (3)
- Nike
- PRTM (3)
- Schlumberger
- Starbucks
- The Boston Consulting Group
- ToolsGroup
- Unilever

### ZLOG 2011 Class
- ALG
- Amazon
- Axia Consulting
- CAT Logistics
- Clariant
- The Coca Cola Company
- Collahuasi
- COTY
- Cummins
- Deloitte
- DuPont
- Exxon
- Hikma
- ITENE
- Logyca
- MSF - Medecins Sans Frontieres
- MSH - Management Sciences for Health
- Novo Nordisk
- Roche
- Samsung
- SAP
- Siemens
- Solutia
- Vestas
- Whirlpool

The positions held within these organizations range from World Wide Supply & Demand Planner to Director of Supply Chain to Senior Consultant to Senior Marketing Analyst and Strategic Services Manager to Global Logistics Improvement Leader to Diagnostics Team Leader to General Manager.
## Alumni Profiles

### SCM Class

**Josh Merrill**  
SCM 2007  
Recruited as Logistics Planner, Chiquita Brands International, Inc.; Currently Global Supply Chain Manager, DowAgro Sciences, LLC

**Arzum Akkas**  
SCM 2004  
Recruited as Operations Manager, Pepsi Bottling Company; Currently PhD student, MIT

**Pakawakul (Tai) Koottatep**  
SCM 2006  
Recruited as Technical Program Manager, Worldwide Transportation Operations, Amazon.com; Currently Senior Manager, NA Consumer Electronics Instack Management at Amazon.com

**Chris Kerslake**  
SCM 2005  
Recruited as Senior Consultant, Supply Chain Strategy, IBM Global Business Services; Currently President, Journey Bar LLC.

To read more alumni profiles, visit:  
[http://scm.mit.edu/people/alumni](http://scm.mit.edu/people/alumni)

### ZLOG Class

**Kaushal Pande**  
ZLOG 2006  
Recruited as Project Lead, Nike; Currently Demand Planning Manager, Nike

**Francesca Paparo**  
ZLOG 2006  
Recruited as Customer Service Representative and Supply Chain Specialist, DuPont; Currently Six Sigma Black Belt, DuPont

**Zarina Zayas-Ortiz**  
ZLOG 2007  
Recruited as Project Lead, Target; Currently Demand Manager, Del Monte Foods

**Debasis Daspal**  
ZLOG 2009  
Recruited as Director of Global Supply Chain, KDS UK; Currently CEO, KDS Global

To read more alumni profiles, visit:  
[http://mastersupplychain.edu.es/people/alumni](http://mastersupplychain.edu.es/people/alumni)
Today’s Panel of Alumni

Fidel Gomez
Supply Chain Advisor
Precious Woods Processing
GCLOG 2011

Eric Caldwell
Director of Customer Operations
Welch’s Foods
SCM 2008

Mary Behncke
Global Account Manager
Damco
ZLOG 2008
Of Interest

To view our previous webinar from January 18, 2012:

http://ctl.mit.edu/events/mit_scale_graduate_programs_webinar_series_current_students_perspective

Our final 2012 webinar will be “Why the MIT Global SCALE Network for Talent?: The Hiring Company Perspective”

To register for this upcoming webinar:

https://mitweb.webex.com/mitweb/onstage/g.php?t=a&d=641893973
Questions?

For more information, please visit our websites:

**SCM**
http://scm.mit.edu
Master of Engineering in Logistics
MIT Supply Chain Management Program
Massachusetts Institute of Technology – Cambridge, Mass., USA

**ZLOG**
http://scm.zlc.edu.es
Master of Engineering in Logistics & Supply Chain Management
MIT-Zaragoza Program
Zaragoza Logistics Center – Zaragoza, Spain

**GCLOG**
http://scm.mit.edu
Graduate Certificate in Supply Chain and Logistics
Center for Latin American Logistics Innovation – Bogota, Colombia

**MSCM**
http://misi.edu.my
Master of Science in Supply Chain
Malaysia Institute for Supply Chain Innovation – Kuala Lumpur, Malaysia