

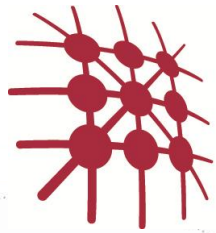


# MIT Global SCALE Network Supply Chain Management Graduate Programs: Where Do We Go From Here?

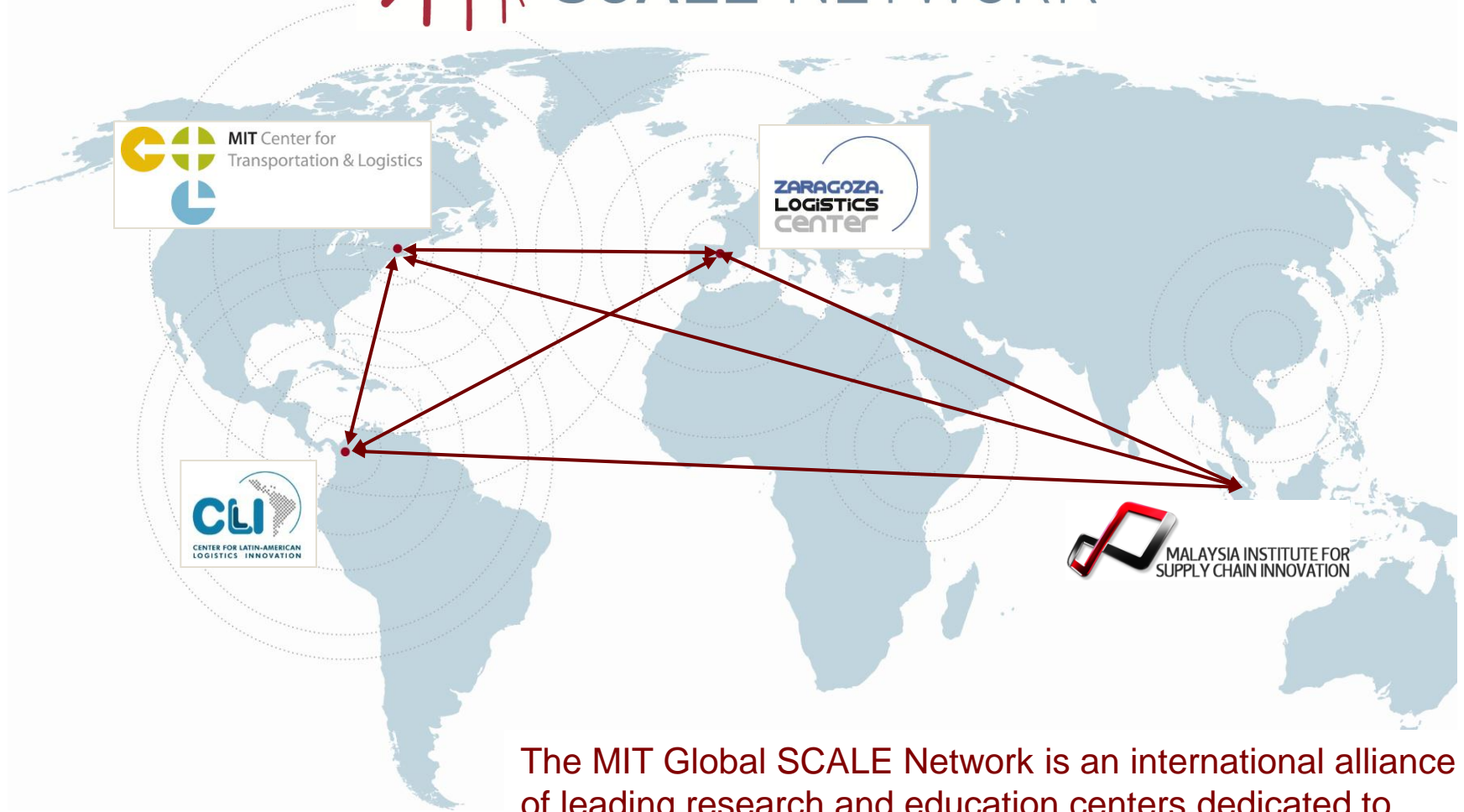
## The Alumni Perspective

22 February 2012

Webinar



# MIT GLOBAL SCALE NETWORK



The MIT Global SCALE Network is an international alliance of leading research and education centers dedicated to supply chain and logistics excellence through innovation.

# MIT Global SCALE Network – Grad Programs

## Mission

Create the next generation of supply chain management professionals who have a system-wide and global perspective, strong analytical problem solving skills, grasp of latest and emerging technologies, and practical change leadership capabilities.

## Guiding Principles

- **Keep It Focused** – 9 month on campus program (2 months for GCLOG)
- **Teach Small Group as a Cohort** – 30-35 ppl (~15-17 for GCLOG)
- **Reach Young Professionals** – target of 3-8 years of experience
- **Maintain Industry Involvement** – in coursework, thesis, etc.
- **Set a Global View** – in students, sponsors, and study
- **Focus on Real Problem Solving** – combine theory & practice
- **Embed Leadership Short & Skills** – negotiate, persuade, communicate

# Post Graduate Statistics

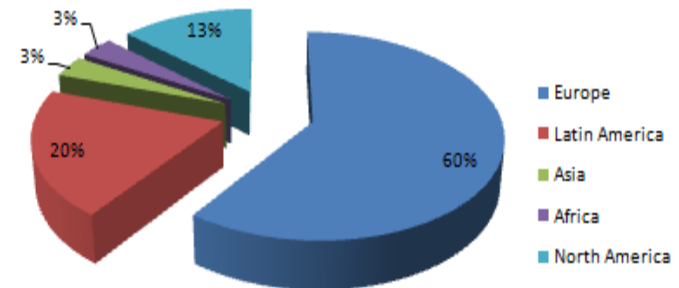
## SCM Class of 2011

- 96% of students had one or more job offers by graduation
- 100% of students had one or more job offer 3 months after graduation
- 93% Accepted offers at graduation
- 100% Accepted offers 3 months after graduation
- Average median salary: \$111,000 (without bonus)
- That's a 75% increase over the median incoming salary for this class!

## ZLOG Class of 2011

- 80% of students had one or more job offers by graduation
- 100% of students had one or more job offers 3 months after graduation
- Average compensation package: €69.000 (\$99,000)
- That's a 72% increase over the average incoming salary for this class!
- 50% changed country of residence from before the program

Offer Distribution - Class of 2011



# Hiring Companies

## SCM 2011 Class

- Amazon
- Apple Inc.
- Campbell's
- Coyote Logistics
- Cummins (3)
- Deloitte
- FedEx
- General Electric
- James Hardie
- Kiva Systems
- Kenco Logistics
- McKinsey (3)
- Nike
- PRTM (3)
- Schlumberger
- Starbucks
- The Boston Consulting Group
- ToolsGroup
- Unilever

## ZLOG 2011 Class

- ALG
- Amazon
- Axia Consulting
- CAT Logistics
- Clariant
- The Coca Cola Company
- Collahuasi
- COTY
- Cummins
- Deloitte
- DuPont
- Exxon
- Hikma
- ITENE
- Logyca
- MSF - Medecins Sans Frontieres
- MSH - Management Sciences for Health
- Novo Nordisk
- Roche
- Samsung
- SAP
- Siemens
- Solutia
- Vestas
- Whirlpool

The positions held within these organizations range from World Wide Supply & Demand Planner to Director of Supply Chain to Senior Consultant to Senior Marketing Analyst and Strategic Services Manager to Global Logistics Improvement Leader to Diagnostics Team Leader to General Manager.

# Alumni Profiles

## SCM Class

### Josh Merrill

SCM 2007

Recruited as Logistics Planner, Chiquita Brands International, Inc.; Currently Global Supply Chain Manager, DowAgro Sciences, LLC

### Arzum Akkas

SCM 2004

Recruited as Operations Manager, Pepsi Bottling Company; Currently PhD student, MIT

### Pakawakul (Tai) Koottatep

SCM 2006

Recruited as Technical Program Manager, Worldwide Transportation Operations, Amazon.com; Currently Senior Manager, NA Consumer Electronics Instock Management at Amazon.com

### Chris Kerslake

SCM 2005

Recruited as Senior Consultant, Supply Chain Strategy, IBM Global Business Services; Currently President, Journey Bar LLC.

To read more alumni profiles, visit:

<http://scm.mit.edu/people/alumni>

## ZLOG Class

### Kaushal Pande

ZLOG 2006

Recruited as Project Lead, Nike; Currently Demand Planning Manager, Nike

### Francesca Paparo

ZLOG 2006

Recruited as Customer Service Representative and Supply Chain Specialist, DuPont; Currently Six Sigma Black Belt, DuPont

### Zarina Zayas-Ortiz

ZLOG 2007

Recruited as Project Lead, Target; Currently Demand Manager, Del Monte Foods

### Debasis Daspal

ZLOG 2009

Recruited as Director of Global Supply Chain, KDS UK; Currently CEO, KDS Global

To read more alumni profiles, visit:

<http://mastersupplychain.edu.es/people/alumni>



# Today's Panel of Alumni



Fidel Gomez  
Supply Chain Advisor  
Precious Woods  
Processing  
GCLOG 2011



Eric Caldwell  
Director of Customer Operations  
Welch's Foods  
SCM 2008



Mary Behncke  
Global Account Manager  
Damco  
ZLOG 2008

# Of Interest

*To view our previous webinar from January 18, 2012:*

[http://ctl.mit.edu/events/mit\\_scale\\_graduate\\_programs\\_webinar\\_series\\_current\\_students\\_perspective](http://ctl.mit.edu/events/mit_scale_graduate_programs_webinar_series_current_students_perspective)

*Our final 2012 webinar will be “**Why the MIT Global SCALE Network for Talent?: The Hiring Company Perspective**”*

*To register for this upcoming webinar:*

<https://mitweb.webex.com/mitweb/onstage/g.php?t=a&d=641893973>



# Questions?

*For more information, please visit our websites:*

## **SCM**

<http://scm.mit.edu>

Master of Engineering in Logistics  
MIT Supply Chain Management Program  
Massachusetts Institute of Technology – Cambridge, Mass., USA

## **ZLOG**

<http://scm.zlc.edu.es>

Master of Engineering in Logistics & Supply Chain Management  
MIT-Zaragoza Program  
Zaragoza Logistics Center – Zaragoza, Spain

## **GCLOG**

<http://scm.mit.edu>

Graduate Certificate in Supply Chain and Logistics  
Center for Latin American Logistics Innovation – Bogota, Colombia

## **MSCM**

<http://misi.edu.my>

Master of Science in Supply Chain  
Malaysia Institute for Supply Chain Innovation – Kuala Lumpur, Malaysia